

Packages	Unit Limits			\$		
	Silver Package (starts at \$0)	Gold Package (starts at \$129)	Platinum Package (starts at \$295)	Incentive		
Aerators (0.5 - 1.5 gpm)	No Limit	same	same	\$3-\$5		
Showerheads (1.75 GPM)	10 ft			\$12		
Pipe Wrap (per ft)	1			\$6		
Open Sign	No Limit	same	same	\$75		
Vending Machine Controller	10 ft			\$190		
CFL, <= 32 Watts	No Limit			\$5		
CFL, > 32 Watts	10 ft	same	same	\$12		
LED, <= 12 Watts	No Limit			\$17		
LED Reflector <=12 watts	36			72	148	\$22
LED > 12 Watts	10 ft	same	same	\$22		
LED Exit Signs	not available			4	12	\$40
Occupancy sensor over 200 watts	not available			2	4	\$40
Occupancy sensor 200 watts and under	not available	2	4	\$20		
High Performance T8 Fixtures						
T8 HP 4' fixture, 1L, replace 2or3 lamp T12/T8	not available	16	0	\$40		
T8 HP 4' Fixture, 2 L, replace 3or4 lamp T12/T8	not available	24	0	\$60		
LED Fixtures						
LED 1'x4' fixture (DLC), replace 2 lamp T12/T8	not available	0	8	\$30		
LED 2'x2' fixture (DLC), replace 2 U-lamp T12	not available	0	2	\$60		
LED 2'x4' fixture <55W (DLC), replace 3or4 lamp T12/T8	not available	0	8	\$140		

A La Carte with Packages	Unit Limits		Incentive	Notes
	A La Carte	A La Carte	After A la Carte	
LED, <= 12 Watts	NA*		\$5	
LED > 12 Watts			\$5	
LED Exit Signs			\$5	
Occupancy sensor over 200 watts			\$7.50	
Occupancy sensor 200 watts and under			\$7.50	
T8 Technology (2 Foot)				
T12, U-tube to T8 2 Foot, 2 lamp	24	\$5	\$2	
T12, 2 U-Lamp to T8 2 Foot, 3or4 Lamp	24	\$7	\$2	
LED Technology (2 Foot)				
LED 2'x2' fixture (DLC), replace 2 U-lamp T12	24	\$30	\$5	
T8 Technology (4 Foot)				
T8 HP 4' Fixture, 2 L, replace 3or4 lamp T12/T8	24	\$45	\$10	
T8 HP 4' fixture, 1L, replace 2or3 lamp T12/T8	24	\$15	\$5	
RWT8, 1to4L, BF<=0.78, replace 1to4 lamp T12	NA		\$4-\$7	
LED Technology (4 Foot)				
LED 2'x4' fixture <55W (DLC), replace 3or4 lamp T12/T8	24	\$80	\$15	
LED 2'x4' fixture <55W (DLC), replace 2 lamp T12/T8	NA	NA	\$7	
LED 1'x4' fixture (DLC), replace 2 or 3 lamp T12/T8	24	\$15	\$5	
T8 Technology (8')				
8' 1L T12 to 4' 2L T8	24	\$30	\$5-\$10	
8' 2L T12 to 4', 4L T8	24	\$50	\$10-\$20	
LED Technology (8')				
8' 1L T12 to LED 8 foot	24	\$10	\$10	
8' 2L T12 to LED 8 foot	24	\$40	\$20	
Delamping				
Delamping T8 (4')	NA		\$5	
Delamping T12 (8')	24	\$30	\$5	
Delamping Metal Halide (200-399W)	24	\$40	\$5	
Delamping Metal Halide (400W)	24	\$50	\$5	
High Bays				
LED High Bay replacing 250 watt HID	24	\$80	\$35	
T8/T5 high bay replacing 250-399w HID		\$35	\$35	
LED High Bay replacing >= 400 watt HID		\$100	\$60	
T8/T5 high bay replacing >= 400w HID		\$60	\$60	
Occupancy Sensor, (Excluding Retail)	24	\$50	\$15	
Occupancy Sensor, (Retail)		\$15	\$15	
Exterior				
LED exterior (70-100w)	24	\$35	\$20	
LED exterior(150-175w)		\$50	\$40	
LED exterior (250-320w)		\$85	\$50	
LED exterior (400w)		\$100	\$60	
Specialty				
Walk in cooler strip curtains	24	\$35	\$0	
LED Cold Case Lighting	8	\$40	\$25	
LED Cold Case Lighting with Occ. Sensor	8	\$50	\$35	
Horizontal LED Cold Case Lighting	24	\$6	\$3	

* When items are "NA" in A La Carte, it just means that the incentive level goes immediately to After A La Carte

Purple text denotes where revisions have occurred within the new Snapshot Tool. (Ex. Line item, incentive, or quantity changes)